

Charnwood: Leicestershire Scout and Guide International Camp

Role Description: Commercial: Sponsorship Team Leader

Role Purpose: To seek opportunities for funding and sponsorship.

Appointed by:Commercial Team ManagerResponsible to:Commercial Team ManagerReporting to:Commercial Team Manager

Responsible for: Funding and sponsorship across the camp.

Main Contacts: Commercial Team Manager

Team Leaders

External Contacts: External Suppliers and local companies

Sponsors and Sponsorship Providers

County Scout and Guide Finance Committees

Key Tasks:

- Seek out opportunities for funding / sponsorship either by donations or gifts in kind and put in place procedures for recording gifts and monitoring their correct expenditure
- Maintain a good working relationship with the main and external contracts
- Contribute to and implement the policies, aims and objectives of the event
- Any other job of a similar or related nature requested by the Camp Directors or CMT

Skills:

- Inspire and motivate individuals
- Use modern technology, especially email, to carry out a range of tasks
- Communicate effectively orally and in writing
- Commit time to successfully fulfil the role, including weekends, evenings and mid-week meetings

Including responsibility for the following **event** policy(s);

• All policies relating to the job role.